

TOURISM IRELAND'S social strategy is to extend our consumer engagement, in a connected way, across platforms and networks in order to drive differentiation, reach, word of mouth and specific customer relevance for the island of Ireland as a holiday destination.

248k CANADIAN VISITORS TO IOI IN 2019

are

tend to immerse themselves in a

destination by soaking up the atmosphere and mixing with

locals. They enjoy exploring Ireland's beautiful landscapes

and sampling local dishes.

holidaymakers

Culturally

CANADA'S MARKET PROFILE

10TH

TH Canada is Ireland's 10th largest market in terms of overseas tourists to the Island of Ireland.

WHAT DO CANADIANS LIKE ABOUT IRELAND?



Views & Landscapes



Built Heritage



Soft Adventure



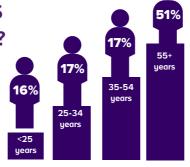
Living Culture



Food & Drink



TV & Movies



51% of Canadian holidaymakers that visited Ireland in 2019 were over 55 years old.

98% Visited sites of historical interest





CONTACT US

MARKET MANAGER

Canadians

Curious

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TRADE EXECUTIVE

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WORKING TOGETHER



INDUSTRY OPPORTUNITIES Select the marketing opportunity that's right for you to help attract additional tourists and grow your business from Canada and other markets. Click here



MARKET INSIGHTS Learn about opportunities in other markets and keep up-to-date on latest tourist numbers and market intelligence. <u>Click here</u>



PLATFORM FOLLOWING

CONTENT DIRECTION

FORMAT



125K

- Highly visual content always accompanying post.
- Encourage post to tell a story and encourage action
- · Landscapes, animals, castles and colourful cottages perform well

Image: aspect ratio has to be

Video: ideally aspect ratio has to be 1:1 or 4:5 and max 60 secs

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36K

Timely content that ideally features "new news"

Seasonal content that is timely and newsworthy

New experiences, trending stories

Click the icons to visit our social media profiles

161k followers across our channels

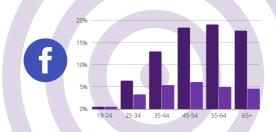
HASHTAGS

Why not use our market specific hashtags?



Lovelreland

DEMOGRAPHICS



75% women / 25% men

WHAT CANADIANS LIKE?

















wildlife

WHAT CONTENT WORKS?









STORYTELLING ON SOCIAL

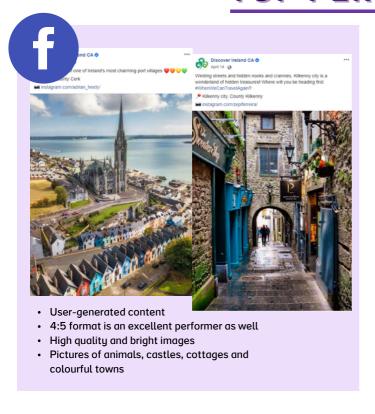
- We customize our copy for each platform, always making sure to include relevant @tags and #hashtags.
- We share the story behind every picture we post, in order to increase the knowledge of the destination.
- We try to give actionable tips and travel ideas to get off the beaten track

DID YOU KNOW?

- 4.5 million Canadians claim Irish ancestry
- Historical sites are really popular with Canadians especially historic houses/castles and churches/cathedral
- Canadians frequented sites that focus more around nature and outdoors (such as national parks or gardens)



TOP PERFORMING EXAMPLES





- · User-generated content
- · 4:5 format is an excellent performer as well
- High quality and bright pictures of animals, colourful landscapes and castles
- · Use of trending hashtags

DO'S AND DON'TS





What works:

- Focus on landscapes
- History & storytelling in snippets
- Collage photos perform well



What does not work:

- 16:9 format
- No long-form storytelling on the post





What works:

- Timely content
- Awareness & inspirational content
- Use of hashtags
- 3 or less photos work
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What doesn't work:

- Niche topics
- People heavy imagery
- Links with no call to action



JOIN OUR FACEBOOK GROUP

Join our exclusive Ireland Insiders group for Canadian travel agents. Fill out the questions to join and learn about upcoming events, fam trips and helpful tips for selling Ireland to your clients. Boost your bookings with our dedicated travel trade offers, assistance with itinerary planning, product updates and more!

Join Here

Have questions for us? **Share them** with us on our exclusive group!

Answer Questions

answers.

O Yes

O No

You can choose one option

Private group - 630 members

Your membership is pending approval

